# MONGOLIA

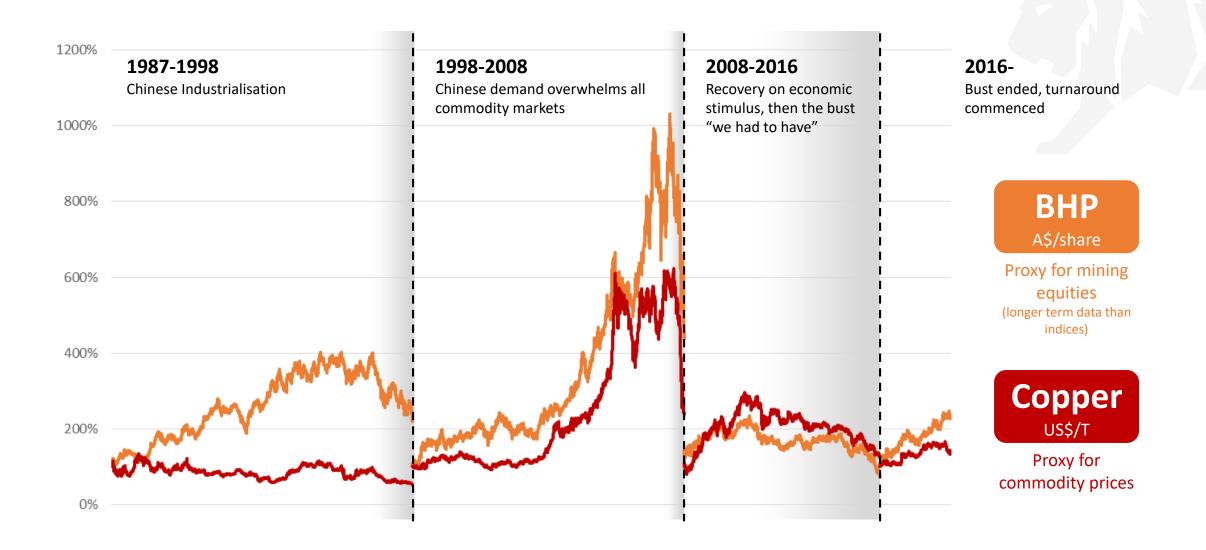
#### OPPORTUNITY IN A NEW MINING CYCLE

**Discover Mongolia** 

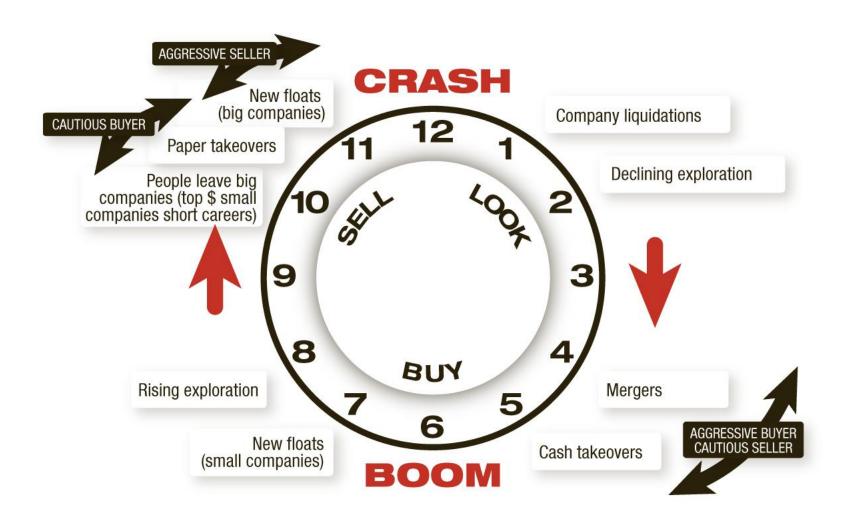
6 September 2018 Hedley Widdup



#### **Mining Cycles**

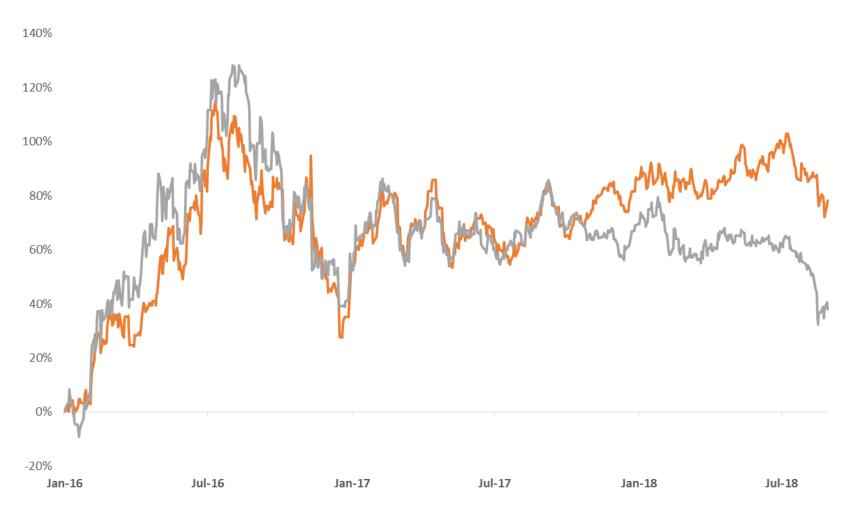


#### **Lion Clock**



- All historic cycles have exhibited similar characteristic evolutions
- Driven by liquidity and sentiment
- Equity prices react,
   but a poor indicator

#### **Gold Mining Equities: A tale of two markets**



#### **2016 – Present**

ASX Gold Index Vs Van Eck Gold Miners



- Australian mines into "local" ownership
- Collective cost discipline
- Recent Reserve additions – extended life

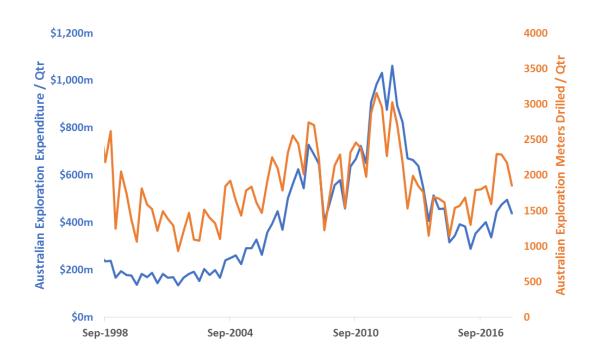


- Rest of the World
- Still struggling with cost / capex discipline

#### Liquidity

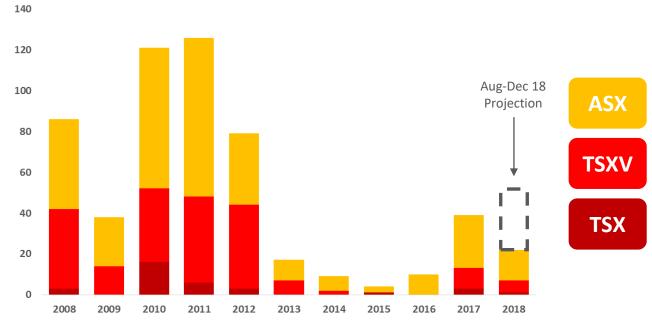
#### **Exploration:**

 Activity and expenditure trending up (reflects re-capitalisation of the industry)



#### IPO's:

- Increased number of deals YoY 2015 present
- Investors prepared to take a risk on an unknown company (over new or old equity)

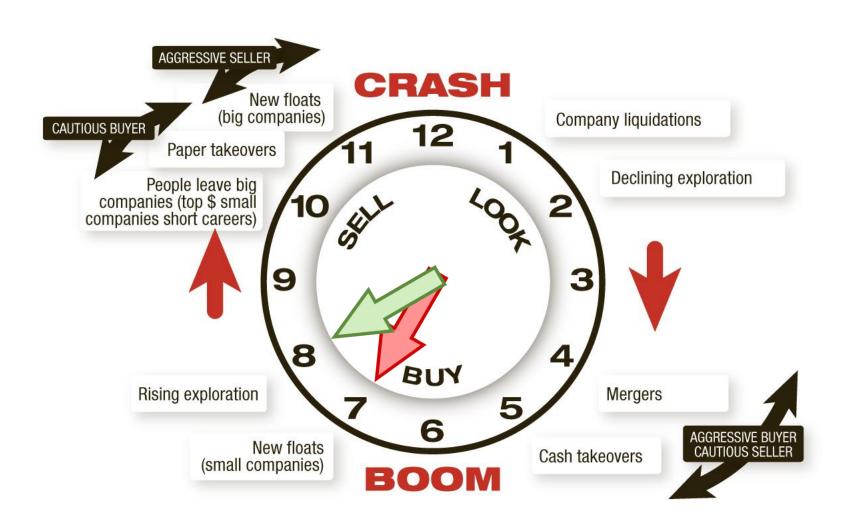


#### Themes attracting investors?

Large Capitalisation Miners	(finally) appearing financially responsible	1. Investors began buying miners again
Australian Gold Producers	Cluster of operational turnarounds and asset improvements	2. Drove local (ASX) sentiment
Battery Commodities	Increased commodity demand from new tech; Unknown economics	3. Ignited risk taking  appetite, which fed into exploration funding
Conglomerate Hosted Gold	Large target concept; difficult to prove	

Risk appetite is re-emerging. Favours "big" concepts, not risky jurisdictions

#### **Lion Clock**



- ASX, strongly led by domestic gold producers
- Rest of the World

#### Mongolia – Opportunity in a new cycle?

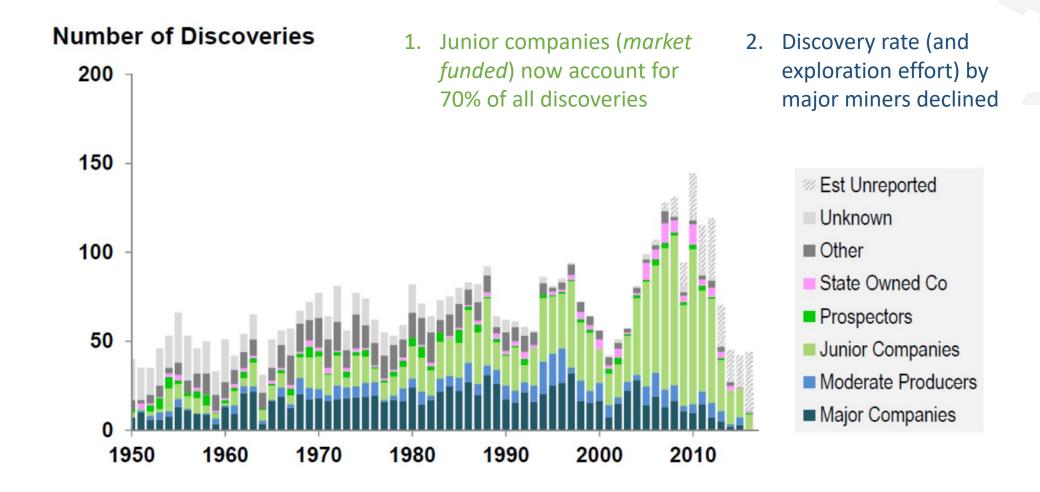
### Mongolia Geology

- Geologically prospective
- Oyu Tolgoi: well understood globally, underscores prospectivity
- All listed explorers have bona-fide projects / targets

### Mining **Industry**

- Driven by investors, broadly cost focussed now
- Very soon will shift focus to growth (GREED)
- This means potential M&A
- More importantly Exploration

#### Exploration – who funds discoveries?



#### Key concerns behind exploration funders

30%

#### Major Miners

(funded by cash flow)

- Exploration ground availability and accessibility
- Clear and stable distribution of benefits between owners and state (profit / national ownership / tax / royalties) versus burden of capital expenditure
- Transparency on cost / terms of local ownership
- Stable mining laws
- Security of assets and personnel
- Supported by global banks

70%

#### Junior Companies

(funded by the stock market)

- Obvious prize, ability to progress
- Success stories

#### A tale of three countries



# 1. Burkina Faso

Recent (10 years) emergence as a Mining Jurisdiction 10+ operating gold mines, most new

#### A tale of three countries



## 2. Australia

Long history of mining

#### A tale of three countries



# 3. Tanzania

Recent (2017) proposed changes to mining law and taxation

### **Conclusion – Perception is Reality**



- Listed Mining Investment Fund
- Target: Micro cap miners / Project developers
- Long term track record: 7.2%pa over 21 years

ASX: LSX

# LION SELECTION GROUP

Listed Mining Investment Company • Managed Portfolio exposure to Highest Growth Miners • Celebrating 20 Years of Performance

